

## NATIONAL INDIAN GAMING COMMISSION



# Example Financial Statements

Please print this for the course.

(An Enterprise of the .....)

#### **Statements of Net Position**

## As of December 31, 2020 and 2019

	2020		2019
Assets			
Current assets			
Cash and cash equivalents	\$ 26,485,250	\$	25,485,100
Restricted cash	2,500,000		2,500,000
Accounts receivable	1,800,000		1,970,000
Inventories	975,000		1,010,700
Due from Tribe and Tribal Enterprises	300,100		285,400
Prepaid expenses and other assets	430,477		438,508
Total current assets	 32,490,827		31,689,708
Capital assets			
Buildings and improvements	168,780,514		166,775,508
Equipment	85,744,560		83,788,950
Furniture and fixtures	14,350,475		14,280,765
Vehicles	420,595		400,780
Land and improvements	24,580,500		20,950,432
Construction in progress	48,950		595,841
Less accumulated depreciation	(129,726,835)		(124,070,323)
Total capital assets, net	164,198,759		162,721,953
Total assets	196,689,586		194,411,661
Liabilities			
Current Liabilities			
Accounts Payable	3,812,540		3,588,695
Payables for buildings and equipment	9,850,500		7,545,100
Accrued Liabilities	6,400,250		5,742,500
Accrued state revenue sharing and regulatory fees	1,300,950		1,459,524
Interfund payable, net	960,400		350,474
Progressive jackpot, players pool and club liabilities	2,810,400		2,541,870
Current portion of long-term debt	1,750,000		1,750,000
Other liabilities	884,690		910,000
Total current liabilities	27,769,730		23,888,163
Long-term liabilities			
Payable to Tribe	1,200,000		895,000
Long-term debt, less current portion	163,500,422		165,805,964
Total long-term liabilities	164,700,422		166,700,964
Total liabilities	192,470,152		190,589,127
Net Position			
Invested in capital assets, net of related debt	6,585,123		4,254,211
Unrestricted	(2,365,689)		(431,677)
Total net position	4,219,434		3,822,534
Total liabilities and net position	\$ 196,689,586	\$	194,411,661

The accompanying notes are an integral part of these financial statements

(An Enterprise of the .....)

## Statements of Revenues, Expenses and Changes in Net Position Years Ended December 31, 2020 and 2019

Casino     \$ 110,875,255     \$ 117,695,366       Food and beverage     25,988,364     26,141,211       Hotel and resort     4,754,825     5,841,224       Entertainment     5,489,350     7,954,781       Other     6,487,998     7,201,585       Total operating revenues     153,595,792     164,834,167       Less promotional allowances     (22,474,965)     (24,588,895)       Net operating revenues     131,120,827     140,249,272       Operating expenses       Casino     15,522,536     17,654,305       Food and beverage     24,688,946     24,049,914       Hotel and resort     4,184,246     4,848,216       Entertainment     6,312,753     9,943,476       Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciating expenses     109,224,650     119,843,477       Operating income     18,564     170,215 </th <th></th> <th>2020</th> <th></th> <th>2019</th>		2020		2019	
Food and beverage     25,988,364     26,141,211       Hotel and resort     4,754,825     5,841,224       Entertainment     5,489,350     7,954,781       Other     6,487,998     7,201,585       Total operating revenues     153,595,792     164,834,167       Less promotional allowances     (22,474,965)     (24,584,895)       Net operating revenues     131,120,827     140,249,272       Operating expenses       Casino     15,522,536     17,654,305       Food and beverage     24,688,946     24,049,914       Hotel and resort     4,184,246     4,848,216       Entertainment     6,312,753     9,943,476       Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     185,564     170,215 <t< td=""><td>Operating Revenues</td><td></td><td></td><td></td></t<>	Operating Revenues				
Hotel and resort	Casino	\$ 110,875,255	\$	117,695,366	
Entertainment     5,489,350     7,954,781       Other     6,487,998     7,201,585       Total operating revenues     153,595,792     164,834,167       Less promotional allowances     (22,474,965)     (24,584,895)       Net operating revenues     131,120,827     140,249,272       Operating expenses       Casino     15,522,536     17,654,305       Food and beverage     24,688,946     24,049,914       Hotel and resort     4,184,246     4,848,216       Entertainment     6,312,753     9,943,476       Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)       Interest expense     (14,852,412)     (13,120,857)       Ga	Food and beverage	25,988,364		26,141,211	
Other     6,487,998     7,201,585       Total operating revenues     153,595,792     164,834,167       Less promotional allowances     (22,474,965)     (24,584,895)       Net operating revenues     131,120,827     140,249,272       Operating expenses       Casino     15,522,536     17,654,305       Food and beverage     24,688,946     24,049,914       Hotel and resort     4,184,246     4,848,216       Entertainment     6,312,753     9,943,476       Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (1112,544)       Income before transfers (to)/from the Tribe <td>Hotel and resort</td> <td>4,754,825</td> <td></td> <td>5,841,224</td>	Hotel and resort	4,754,825		5,841,224	
Total operating revenues     153,595,792     164,834,167       Less promotional allowances     (22,474,965)     (24,584,895)       Net operating revenues     131,120,827     140,249,272       Operating expenses       Casino     15,522,536     17,654,305       Food and beverage     24,688,946     24,049,914       Hotel and resort     4,184,246     4,848,216       Entertainment     6,312,753     9,943,476       Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     (14,852,412)     (13,120,857)       Interest income     185,564     170,215       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to	Entertainment	5,489,350		7,954,781	
Less promotional allowances     (22,474,965)     (24,584,895)       Net operating revenues     131,120,827     140,249,272       Operating expenses       Casino     15,522,536     17,654,305       Food and beverage     24,688,946     24,049,914       Hotel and resort     4,184,246     4,848,216       Entertainment     6,312,753     9,943,476       Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     1185,564     170,215       Interest income     185,564     170,215       Interest expense     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (1112,544)       Income before transfers (to)/from the Tribe, net	Other	 6,487,998		7,201,585	
Net operating revenues     131,120,827     140,249,272       Operating expenses     Casino     15,522,536     17,654,305       Food and beverage     24,688,946     24,049,914       Hotel and resort     4,184,246     4,848,216       Entertainment     6,312,753     9,943,476       Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     111,812     (13,120,857)       Interest income     185,564     170,215       Interest expense     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe, net     7,264,454     7,342,609       Transfers (to)/from the Tribe, net     (7,012,604)	Total operating revenues	153,595,792		164,834,167	
Operating expenses       Casino     15,522,536     17,654,305       Food and beverage     24,688,946     24,049,914       Hotel and resort     4,184,246     4,848,216       Entertainment     6,312,753     9,943,476       Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     185,564     170,215       Interest expense     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe, net     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680	Less promotional allowances	 (22,474,965)		(24,584,895)	
Casino     15,522,536     17,654,305       Food and beverage     24,688,946     24,049,914       Hotel and resort     4,184,246     4,848,216       Entertainment     6,312,753     9,943,476       Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,215,854	Net operating revenues	131,120,827		140,249,272	
Food and beverage     24,688,946     24,049,914       Hotel and resort     4,184,246     4,848,216       Entertainment     6,312,753     9,943,476       Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     (14,852,412)     (13,120,857)       Interest income     185,564     170,215       Interest expense     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534	Operating expenses				
Hotel and resort   4,184,246   4,848,216     Entertainment   6,312,753   9,943,476     Other   4,606,479   5,401,189     Marketing   15,522,536   18,831,259     General and administrative   28,846,582   29,452,347     State revenue sharing and regulatory fees   1,995,755   2,118,517     Depreciation   7,544,819   7,544,255     Total operating expenses   109,224,650   119,843,477     Operating income   21,896,177   20,405,795     Non operating revenue (expenses)     Interest income   185,564   170,215     Interest expense   (14,852,412)   (13,120,857)     Gain (loss) on disposal of property   35,125   (112,544)     Income before transfers (to)/from the Tribe   7,264,454   7,342,609     Transfers of capital assets (to)/from the Tribe, net   145,050   -     Transfers (to)/from the Tribe, net   (7,012,604)   (6,735,929)     Change in net position   396,900   606,680     Net position, beginning of year   3,822,534   3,215,854	Casino	15,522,536		17,654,305	
Entertainment     6,312,753     9,943,476       Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     (14,852,412)     (13,120,857)       Interest income     185,564     170,215       Interest expense     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	Food and beverage	24,688,946		24,049,914	
Other     4,606,479     5,401,189       Marketing     15,522,536     18,831,259       General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     (14,852,412)     (13,120,857)       Interest income     185,564     170,215     (112,544)       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     145,050     -       Transfers (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	Hotel and resort	4,184,246		4,848,216	
Marketing   15,522,536   18,831,259     General and administrative   28,846,582   29,452,347     State revenue sharing and regulatory fees   1,995,755   2,118,517     Depreciation   7,544,819   7,544,255     Total operating expenses   109,224,650   119,843,477     Operating income   21,896,177   20,405,795     Non operating revenue (expenses)   (14,852,412)   (13,120,857)     Interest income   185,564   170,215     Interest expense   (14,852,412)   (13,120,857)     Gain (loss) on disposal of property   35,125   (112,544)     Income before transfers (to)/from the Tribe   7,264,454   7,342,609     Transfers of capital assets (to)/from the Tribe, net   145,050   -     Transfers (to)/from the Tribe, net   (7,012,604)   (6,735,929)     Change in net position   396,900   606,680     Net position, beginning of year   3,822,534   3,215,854	Entertainment	6,312,753		9,943,476	
General and administrative     28,846,582     29,452,347       State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     185,564     170,215       Interest income     185,564     170,215       Interest expense     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	Other	4,606,479		5,401,189	
State revenue sharing and regulatory fees     1,995,755     2,118,517       Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     185,564     170,215       Interest income     185,564     170,215       Interest expense     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     145,050     -       Transfers (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	Marketing	15,522,536		18,831,259	
Depreciation     7,544,819     7,544,255       Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     \$\text{185,564}\$     170,215       Interest income     185,564     170,215       Interest expense     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     (145,050     -       Transfers (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	General and administrative	28,846,582		29,452,347	
Total operating expenses     109,224,650     119,843,477       Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     185,564     170,215       Interest income     185,564     170,215       Interest expense     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     145,050     -       Transfers (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	State revenue sharing and regulatory fees	1,995,755		2,118,517	
Operating income     21,896,177     20,405,795       Non operating revenue (expenses)     185,564     170,215       Interest income     185,564     170,215       Interest expense     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     145,050     -       Transfers (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	Depreciation	 7,544,819	7,544,255		
Non operating revenue (expenses)     Interest income   185,564   170,215     Interest expense   (14,852,412)   (13,120,857)     Gain (loss) on disposal of property   35,125   (112,544)     Income before transfers (to)/from the Tribe   7,264,454   7,342,609     Transfers of capital assets (to)/from the Tribe, net   145,050   -     Transfers (to)/from the Tribe, net   (7,012,604)   (6,735,929)     Change in net position   396,900   606,680     Net position, beginning of year   3,822,534   3,215,854	Total operating expenses	109,224,650	119,843,477		
Interest income   185,564   170,215     Interest expense   (14,852,412)   (13,120,857)     Gain (loss) on disposal of property   35,125   (112,544)     Income before transfers (to)/from the Tribe   7,264,454   7,342,609     Transfers of capital assets (to)/from the Tribe, net   145,050   -     Transfers (to)/from the Tribe, net   (7,012,604)   (6,735,929)     Change in net position   396,900   606,680     Net position, beginning of year   3,822,534   3,215,854	Operating income	21,896,177		20,405,795	
Interest expense     (14,852,412)     (13,120,857)       Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     145,050     -       Transfers (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	Non operating revenue (expenses)				
Gain (loss) on disposal of property     35,125     (112,544)       Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     145,050     -       Transfers (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	Interest income	185,564		170,215	
Income before transfers (to)/from the Tribe     7,264,454     7,342,609       Transfers of capital assets (to)/from the Tribe, net     145,050     -       Transfers (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	Interest expense	(14,852,412)		(13,120,857)	
Transfers of capital assets (to)/from the Tribe, net     145,050     -       Transfers (to)/from the Tribe, net     (7,012,604)     (6,735,929)       Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	Gain (loss) on disposal of property	 35,125		(112,544)	
Transfers (to)/from the Tribe, net   (7,012,604)   (6,735,929)     Change in net position   396,900   606,680     Net position, beginning of year   3,822,534   3,215,854	Income before transfers (to)/from the Tribe	7,264,454		7,342,609	
Change in net position     396,900     606,680       Net position, beginning of year     3,822,534     3,215,854	Transfers of capital assets (to)/from the Tribe, net	145,050		-	
Net position, beginning of year 3,822,534 3,215,854	Transfers (to)/from the Tribe, net	 (7,012,604)		(6,735,929)	
	Change in net position	396,900		606,680	
Net position, end of year     \$ 4,219,434     \$ 3,822,534	Net position, beginning of year	3,822,534		3,215,854	
	Net position, end of year	\$ 4,219,434	\$	3,822,534	

(An Enterprise of the .....)

#### **Statements of Cash Flows**

## Years Ended December 31, 2020 and 2019

	2020	2019
Cash flows from operating activities		
Cash received from customers	\$ 149,255,624	\$ 151,958,655
Cash paid to employees	(57,877,522)	(58,013,855)
Cash paid to suppliers	(54,359,544)	(57,658,654)
Cash paid for state revenue sharing and regulatory fees	(3,400,715)	(3,854,354)
Cash paid for Tribal Administration departments	(2,814,411)	(3,212,877)
Net cash provided by operating activities	30,803,432	29,218,915
Cash flows from noncapital financing activities		
Transfers (to)/from the Tribe, net	 (7,237,604)	 (6,735,929)
Net cash used in noncapital financing activities	(7,237,604)	(6,735,929)
Cash flows from capital and related financing activities		
Addditions to property and equipment	3,960,616	352,448
Proceeds from sale of property and equipment	22,165	10,838
Cash paid interest expense related to capital debt	(14,852,412)	(13,120,857)
Purchases of property and equipment	(3,106,547)	(3,000,000)
Payment of loan principal	(8,814,500)	(8,215,000)
Transfers from the Tribe for capital debt repayment	225,000	-
Transfers from the Tribe for capital expenditures	-	184,596
Loan closing costs	-	(665,005)
Proceeds from revolving line of credit	<u>-</u>	275,125
Net cash used in capital and related financing activities	 (22,565,678)	 (24,177,855)
Net increase (decrease) in cash and cash equivalents	1,000,150	(1,694,869)
Cash and cash equivalents, beginning of year	 25,485,100	27,179,969
Cash and cash equivalents, end of year	\$ 26,485,250	\$ 25,485,100

(An Enterprise of the .....)

### Statements of Cash Flows, continued

## Years Ended December 31, 2020 and 2019

	2020	2019
Reconciliation of operating income to net cash provided by		
operating activities		
Operating income	\$ 21,896,177	\$ 20,405,795
Adjustments to reconcile operating income to net cash		
Depreciation	7,544,819	7,544,255
Changes in assets and liabilities		
Accounts receivable	(170,000)	21,000
Inventories	(35,700)	80,052
Advances to Tribe		4,122
Prepaid expenses and other assets	(8,031)	2,355
Accounts payable	223,845	(95,455)
Accrued liabilities	657,750	450,187
Accrued state revenue sharing and regulatory fees	(158,574)	(185,124)
Interfund payable	609,926	605,744
Progressive jackpots, players pool and club liabilities	268,530	135,984
Current portion of long-term debt	-	250,000
Other liabilities	(25,310)	
Total adjustments	8,907,255	8,813,120
Net cash provided by operating activities	\$ 30,803,432	\$ 29,218,915
Noncash, investing, capital and financing activities		
Change in liability incurred to acquire capital assets	\$ 350,000	\$ -